

Revenue Est.

Fee Schedule: BLS	\$550.00
ALS	\$700.00
ALS 2	\$850.00
mileage	\$14.00

Based on 2018 Transports

Payer Mix	Counts	Percentage	Revenue Per-Call	Count x Rev. Totals	0.89 89% collection rate
Insurance	743	22%	\$ 550.00	\$ 408,650.00	\$ 363,698.50
Medicaid	418	13%	\$ 82.00	\$ 34,276.00	\$ 30,505.64
Medicare	1700	51%	\$ 259.00	\$ 440,300.00	\$ 391,867.00
Private Care	469	14%	\$ 450.00	\$ 211,050.00	\$ 187,834.50
Totals	3330	100%	n/a	\$ 1,094,276.00	\$ 973,905.64

Average Per-Call Rate based on total Count \$ 328.61 \$ 292.46

Low Estimate

Payer Mix	Counts	Percentage	Revenue Per-Call	Count x Rev. Totals	0.89 89% collection rate
Insurance	743	22%	\$ 450.00	\$ 334,350.00	\$ 297,571.50
Medicaid	418	13%	\$ 82.00	\$ 34,276.00	\$ 30,505.64
Medicare	1700	51%	\$ 259.00	\$ 440,300.00	\$ 391,867.00
Private Care	469	14%	\$ 350.00	\$ 164,150.00	\$ 146,093.50
Totals	3330	100%	n/a	\$ 973,076.00	\$ 866,037.64

Average Per-Call Rate based on total Count \$ 292.22 \$ 260.07

Revenue estimates have been taken from figures provided by the Fire Chief. In an attempt to consolidate the information, estimates are provided below. The tables will calculate revenue estimates by changing the "Counts" and "Revenue Per-Call" figures. The figures below were derived from the payer mix for Boardman Township in 2018 provided by Lane Life Trans. Medicare and Medicaid reimbursements are set amounts. These do vary slightly based on call type. The estimates for insurance were calculated at a standard 80-20 reimbursement rate for most insurance policies. Private care was initially set as an average amount and then decreased or increased for the low and high estimates. These estimates are in line with other fire departments in the area regarding their average reimbursement amounts per call.

High Estimate

Payer Mix	Counts	Percentage	Revenue Per-Call	Count x Rev. Totals	0.89 89% collection rate
Insurance	743	22%	\$ 600.00	\$ 445,800.00	\$ 396,762.00
Medicaid	418	13%	\$ 82.00	\$ 34,276.00	\$ 30,505.64
Medicare	1700	51%	\$ 259.00	\$ 440,300.00	\$ 391,867.00
Private Care	469	14%	\$ 500.00	\$ 234,500.00	\$ 208,705.00
Totals	3330	100%	n/a	\$ 1,154,876.00	\$ 1,027,839.64

Average Per-Call Rate based on total Count \$ 346.81 \$ 308.66